



## The Advantages of Paying Separately for a Specification Document.

The design of the system (the specification) is a product in its own right. The architects for the Humber Bridge created the design; only then could the remainder of the project be begun and costed.

Splitting the specification from the system creation allows IT Accessed to quote a **lower price** as it reduces the risk of unknown factors; these could greatly increase the amount of time we need to spend.

Splitting the cost of the specification and the actual system creation **allows fixed price quotes** to be given – so you know the expenditure you are committing to.

Having a clear and final specification means you know (to the level of detail you require) **upfront how the system will work**.

The specification document may be **a useful tool** for future training, process changes, new systems etc.

The specification allows you to have **another company create the system** if you wish (we are confident you will choose to use IT Accessed!).

**A good specification creates a Win-Win situation.**

